

BOUNDARY AMBULANCE LLC

BID PROPOSAL FOR,

“BASIC AMBULANCE SERVICE IN BOUNDARY COUNTY”

BOUNDARY AMBULANCE LLC

BID PROPOSAL

Dear Sirs, In response to the RFP posted for Basic ambulance service in Boundary county, We believe that your needs can be met by contracting with us.

Our goal is to provide a cost effective service to the community, while providing the highest level of service.

These goals will be achieved using a proven 3 step process.

1. Cost saving: By using one of the best billing companies in the industry, we can maximize billing returns, thus reducing the amount of ambulance district funds needed.
2. Operations model: Utilizing a proven business model, time and money can be managed more effectively, leading to increased productivity without increased cost.
3. Competent personnel: Recognizing the benefits of using EMT's from the local area, who already know the job requirements, and area of operations leads to faster response times and, better community relations. These individuals will be provided with additional training in which to comply with the goals of the service.

We look forward to working with you in providing a cost effective ambulance service to the citizens of Boundary county.

Sincerely, Willard Protsman
President, Boundary Ambulance LLC

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CONTACT INFORMATION

Business Name: Boundary Ambulance Service, LLC

Mailing Address: PO BOX 712 Sandpoint, Idaho 83864

Phone: 208.597.6719

Email : willys82001@yahoo.com

LICENSURE

As of this writing, the application for a Basic transport license is being engaged.

With every confidence it will be granted, based on our prior experience.

REQUESTED FUNDING

Funding from the Boundary County Ambulance taxing District would be on a sliding scale need basis.

Initial funding would be higher than successive years due to adaptation of conditions, along with the improvements made to enhance billing/ collection efforts.

Based on projections, the initial amount of \$230,000.00 would be needed.

MEDICAL DIRECTOR

We do not have a medical director at the time of this writing. Given the nature of this industry, acquiring one at this time is not possible, due to a host of reasons that can best be answered in an interview.

BILLING / COLLECTING

The (5) years spent with Westside Fire (2006-2011), as a supervisor for the EMS operations, provided me with a wealth of experience in billing and collections, that I feel will be instrumental in maximizing the efficiency of the service being proposed.

COVERAGE

Our coverage plan is a simple two part plan.

1. Transport Vehicles: Using Bonners Ferry as a central staging point, which is most centrally located for population density. We will utilize four wheel drive ambulances to provide the best access to the area of response, while reducing the need for chaining, thus reducing delays in transport during winter operations.

2. Personnel: Utilizing qualified volunteers, paid on a per call basis, is the best way to ensure availability of people to crew the ambulances at any given time, as the current demand for services does not support the financial burden of full time employees.

And as the population grows, this model can be revisited in the future.

ACCOUNTABILITY

We understand that in order to make informed decisions, you must first be availed of information. It is with this in mind that the following plan would be initiated by this company.

Monthly fact report, this would contain call volume and nature of the calls responded to in the previous thirty day cycle. (as well as any requested data)

Semi- annual performance report, would contain detailed information on such areas as:

- Average fuel report.
- Employee feedback.
- State of readiness.
- Fiscal evaluation.